



GRAND AVENUE SOFTWARE
solutions for collaborative intelligence

Customer Profile: Acorn Cardiovascular, Inc.

Business Summary

Acorn Cardiovascular's goal is to be the leader in innovative solutions that improve the quality and extend the life of heart failure (HF) patients. The company's platform technology, the CorCap™ Cardiac Support Device (CSD), is a fabric mesh device that is implanted around the heart and is intended to halt or reverse the progression of HF. The CorCap CSD received CE Marking in September 2000 based on a safety study completed in Europe. Randomized clinical trials evaluating effectiveness of the CorCap CSD are ongoing in Europe and North America, with more than 500 patients enrolled worldwide.

Quality System Goals

- Provide efficient and compliant quality processes and systems to meet the company's needs today.
- Leverage the quality system foundation in the future as the company grows and matures.
- Fit into the tight budgets which are common in development stage small cap manufacturing companies.

Solution

Acorn is leveraging the quality management solution from Grand Avenue Software to achieve their quality and business goals.

The Grand Avenue Software solution helps us achieve compliance confidently, quickly and inexpensively. This allows us to focus our corporate energies and resources on product development, clinical studies and FDA approvals.

The solution is very user friendly and very easy to implement. Their process approach along with the automation really aligns to our needs and the direction of worldwide regulatory guidelines. The pricing/licensing approach is practical, allowing all who can benefit from the system to use it for one low price.

Overall, Grand Avenue Software is an excellent, cost effective quality systems solution for growing medical technology companies.

*Steve Anderson
Vice President
Corporate Assurance
Acorn Cardiovascular*